





Equita K Finance, parte di Equita Group, è una primaria società di consulenza finanziaria italiana, fondata nel 1999, focalizzata sin dalla nascita sull'attività di Merger & Acquisition e finanza straordinaria.



Equita Group, la principale investment bank indipendente italiana quotata nel segmento STAR del mercato MTA di Borsa Italiana, è il principale broker indipendente in Italia che offre ai propri clienti istituzionali servizi di intermediazione su azioni, obbligazioni, derivati ed ETF. Equita vanta inoltre una piattaforma di investment banking in grado di combinare consulenza indipendente con accesso privilegiato ai mercati dei capitali e mette al servizio di investitori istituzionali e gruppi bancari le sue competenze nella gestione di asset e la profonda conoscenza dei mercati finanziari.

Equita K Finance è socio fondatore e partner di CLAIRFIELD INTERNATIONAL:

«Una delle prime 5 società indipendenti di consulenza M&A in Europa» (Source: Refinitiv)

Clairfield International è un gruppo di Global Corporate Finance con copertura dei maggiori mercati in Europa, USA, Sud America, Asia-Pacifico e Africa tramite uffici partner con circa 400 professionisti.












Equita K Finance è partner di ELITE, l'ecosistema di Euronext Group che connette le imprese a diverse fonti di capitale per accelerarne la crescita.



Equita K Finance è socio aderente di AIFI, Associazione Italiana del Private Equity e Venture Capital. Equita K Finance fa parte del Comitato M&A di AIFI che ha redatto il "Codice Etico M&A". Tale codice, che definisce le linee guida di deontologia professionale degli advisor finanziari, è stato approvato dal Board di Equita K Finance fin dalla sua prima pubblicazione a inizio 2006.



-  Famiglie imprenditoriali
-  Investitori istituzionali
-  Gruppi internazionali

-  Riservatezza
-  Tanto buon senso
-  Eccellenti competenze tecniche
-  Assenza di conflitti di interesse
-  Tutela esasperata degli interessi del cliente
-  Consapevolezza che la finanza è psicologia





Un servizio su misura di esperti professionisti
in oltre 20 paesi in 4 continenti



Leader nelle operazioni internazionali



Un team coeso attivo da 20 anni



Specialisti della discontinuità



Esperienza specifica in numerosi settori industriali



Regia di operazioni straordinarie complesse



Senior Partner coinvolti in prima persona
in ogni fase dell'operazione



Indipendenza da conflitti di interesse e allineamento
con quello dei clienti

ACQUISIZIONI

Le acquisizioni, sia nazionali sia, soprattutto, internazionali, rappresentano l'unico modo di competere sui mercati globali in una fase storica caratterizzata da bassa crescita in Europa.

Equita K Finance offre consulenza nella strutturazione dell'operazione e assiste l'imprenditore e l'azienda in tutte le fasi della trattativa fino al closing dell'operazione.

- ≡ Crescita tramite acquisizioni domestiche
- ≡ Crescita tramite acquisizioni internazionali outbound
- ≡ Crescita tramite acquisizioni internazionali inbound

CESSIONI

Equita K Finance ha sviluppato e consolidato una forte esperienza nella gestione di processi di asta competitiva internazionale che permette l'ottenimento di multipli superiori al mercato e la massimizzazione del valore per gli azionisti.

- ≡ Processi competitivi internazionali di cessione
- ≡ Selezione di partner strategici
- ≡ Ingresso di fondi di private equity nel capitale dell'impresa
- ≡ Sostituzione di soci non operativi/non strategici
- ≡ Cessione business non strategici

FINANZA D'IMPRESA

Equita K Finance aiuta l'imprenditore a tradurre le logiche di valore e rischio finanziario in strategia d'impresa, a valutare la posizione attuale dell'azienda, capire da dove è venuta, progettare dove portarla, con un obiettivo guida: creare valore gestendo il rischio.

A questo scopo Equita K Finance offre la propria consulenza nella:

- ≡ pianificazione strategico-finanziaria
- ≡ pianificazione di medio termine della crescita di valore dell'azienda
- ≡ applicazione della metodologia proprietaria Valore-Rating
- ≡ valutazioni e Fairness Opinion

EQUITY E DEBITO

- ≡ Raccolta di capitali (equity e debito): aumenti di capitale, raccolta di debito, raccolta di equity subordinato o debito mezzanino
- ≡ Assistenza per ottimizzazione della struttura finanziaria
- ≡ Rifinanziamento e riorganizzazione del debito bancario
- ≡ Ottimizzazione del rapporto debito/equity
- ≡ Quotazione in Borsa o presso mercati secondari per PMI



PROGRAMMI DI SVILUPPO INTERNO

Spesso le imprese che hanno la possibilità di lanciare nuovi prodotti o conquistare nuovi mercati vedono limitato il loro sviluppo dalla mancanza di adeguate risorse finanziarie eccedenti le normali fonti di credito bancario. Equita K Finance assiste l'impresa nella determinazione del fabbisogno finanziario e nella raccolta dei capitali, attraverso l'analisi e valutazione del progetto imprenditoriale e la strutturazione del relativo business plan che viene poi presentato alla comunità finanziaria per l'individuazione e la selezione degli investitori istituzionali.

CRESCITA DIMENSIONALE ESTERNA

L'acquisizione di aziende concorrenti o complementari rappresenta in molti casi il mezzo più veloce per accrescere il valore della propria azienda e raggiungere le dimensioni minime ottimali richieste dalle nuove dinamiche competitive dei mercati globali. Equita K Finance affianca l'impresa nella definizione del piano strategico di crescita, nella individuazione delle aziende target di acquisizione e nella gestione delle valutazioni e trattative fino alla conclusione dell'operazione, occupandosi anche della ricerca di fondi per l'acquisition financing.

PASSAGGIO GENERAZIONALE

Molti imprenditori possono trovarsi nella necessità di progettare, impostare ed agevolare l'ingresso in azienda delle seconde o terze generazioni. Le diverse attitudini ed orientamenti strategici dei soci possono comportare divergenze nella direzione aziendale, che Equita K Finance può aiutare a gestire attraverso l'introduzione di sistemi di pianificazione e controllo, di nuove risorse manageriali e di partner finanziari che consentano di liquidare quella parte della proprietà eventualmente non interessata agli sviluppi aziendali.

VALORIZZARE PARTE DEI PROPRI INVESTIMENTI

La cessione di quote di minoranza a investitori istituzionali è opportuna quando si voglia monetizzare parte dei propri investimenti imprenditoriali, pur mantenendo il controllo della società. Equita K Finance si occupa della valutazione della società, della ricerca dell'investitore istituzionale e della negoziazione delle sue condizioni di ingresso.

DISMISSIONI DI AZIENDE, RAMI E PARTECIPAZIONI

La cessione di aziende, rami o partecipazioni non più strategiche permette di liberare risorse destinabili a investimenti più remunerativi o più focalizzati sul core business. Equita K Finance gestisce tutto il processo di dismissione, dalla ricerca delle controparti interessate all'acquisto fino alla definizione delle condizioni di cessione.



Giuseppe R. Grasso
CEO



Filippo Guicciardi
CEO



Silvio Curioni
COO



Antonio Scarabosio
Partner



Massimo Banfi
Director



Andrea Bianchini
Director



Andrea Dubini
Director



Manuela Gariboldi
Director



Stefano Libera
Director



Beatrice Reggiori
Director



Mario F. Grasso
Associate



Alice Sorato
Associate



Riccardo Zanasi
Associate



Silvia Albergoni
Analyst



Mattia Brucci
Analyst



Vanessa Turlida
Office Manager



Graziella Comia
Secretary

Nel 2023 Equita K Finance è 4^a in Italia e Clairfield International, di cui Equita K Finance è partner per l'Italia, è 15^a in Europa

MM3a - Italian Involvement Small-Cap

FY 2023

	# of Deals per Advisor			
	2023 Rank	2022 Rank	# of Deals	Change in # of Deals
<i>Financial Advisory</i>				
KPMG	1	1	73	-39 ▼
Deloitte	2	2	54	0 -
PricewaterhouseCoopers	3	3	36	-4 ▼
Equita Sim SpA / Equita K Finance	4	7*	32	6 ▲
Mediobanca	5	6	28	3 ▲
Vitale&Co-IMAP	6	4	26	-4 ▼
Rothschild & Co	7	5	24	-2 ▼
Ernst & Young LLP	8	11	23	8 ▲
BNP Paribas SA	9*	14*	16	5 ▲
Prometeia SpA	9*	25*	16	10 ▲
JP Morgan	9*	18*	16	7 ▲
Banca Akros SpA/Oaklins Italy	12*	8*	15	-1 ▼
Ethica Group	12*	17	15	5 ▲
Unicredit	12*	37*	15	11 ▲
Globalscope	15	31*	14	9 ▲
Lazard	16	8*	13	-3 ▼
Minerva Corporate Finance Srl	17	79*	12	11 ▲
Kon SpA	18	8*	11	-5 ▼
Houlihan Lokey	19*	7*	10	-8 ▼
Pirola Corporate Fin Spa	19*	22*	10	3 ▲
Clearwater International	21*	14*	9	-2 ▼
BofA Securities Inc	21*	55*	9	7 ▲
Kitra Advisory SpA	21*	-	9	9 ▲
Industry Total			1,754	144 ▲

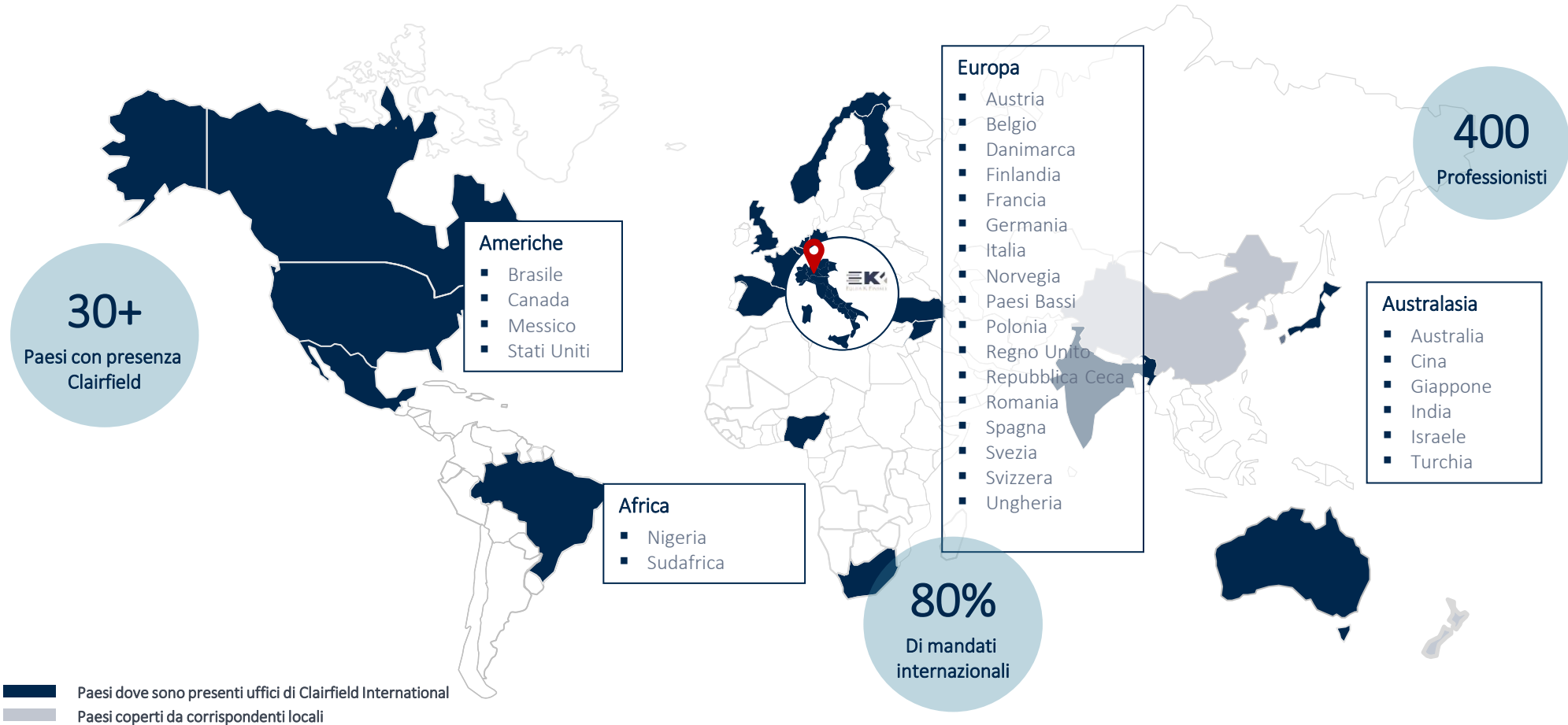
*indicates a tie

MM3a - European Involvement Small-Cap

FY2023

	# of Deals per Advisor			
	2023 Rank	2022 Rank	# of Deals	Change in # of Deals
<i>Financial Advisory</i>				
PricewaterhouseCoopers	1	1	367	-115 ▼
K3 Capital Group PLC	2	3	336	-5 ▼
KPMG	3	2	262	-163 ▼
Rothschild & Co	4	5	227	-47 ▼
Deloitte	5	4	216	-89 ▼
BDO	6	6	177	-91 ▼
Ernst & Young LLP	7	8	170	-42 ▼
Oaklins	8	9	151	0 -
Grant Thornton	9	7	130	-84 ▼
Baker Tilly International	10	12	128	-4 ▼
Clearwater International	11	13	120	-7 ▼
Houlihan Lokey	12	10	117	-27 ▼
Lazard	13	15*	115	18 ▲
IMAP	14	11	107	-32 ▼
Lincoln International	15*	18	91	3 ▲
Clairfield International	15*	14	91	-9 ▼
Benchmark International	17	21*	88	22 ▲
BNP Paribas SA	18	19	78	2 ▲
JP Morgan	19	24	70	6 ▲
Daiwa Securities Group Inc	20	25*	68	6 ▲
Translink Corporate Finance	21	17	64	-26 ▼
Natixis	22	28	57	3 ▲
Globalscope	23	23	54	-11 ▼
Credit Agricole CIB	24	33	50	3 ▲
Industry Total			19,229	-1,809 ▼

*indicates a tie



EQUITA K FINANCE È IL PARTNER ESCLUSIVO PER L'ITALIA DI CLAIRFIELD INTERNATIONAL

Clairfield International è una partnership di advisory di corporate finance, attiva nelle fusioni e acquisizioni internazionali. Il nostro focus è sul mid-market, generando e gestendo transazioni fino ai 500 milioni di dollari di valore. Clairfield ha uffici in 25 nazioni nel mondo ed opera attraverso società gestite direttamente dai Partner.

La consulenza professionale, indipendente e di qualità di Clairfield, unitamente ad una forte esperienza nell'M&A internazionale, ad una conoscenza delle culture e delle legislazioni locali, e alla specializzazione settoriale, ha permesso ai clienti di raggiungere con successo gli obiettivi prefissati, tanto di business quanto famigliari.

I nostri clienti hanno accesso diretto a controparti nazionali ed internazionali attraverso i nostri 300 professionisti di corporate finance in Europa, Americhe, Asia e Africa. Conosciamo le sfide e le opportunità dell'M&A nel mid-market e quindi ci assicuriamo che i nostri clienti siano seguiti da senior partner e director durante tutti i momenti di una transazione, basando la nostra consulenza anche sull'esperienza di esperti di settore leader nei loro settori di riferimento.

Clairfield nel 2024 festeggia 20 anni di consulenza in transazioni mid-market per piccole, medie e grandi imprese, attestandosi tra le prime società indipendenti di consulenza nell'M&A nelle classifiche di LSEG mondo, Europa, USA, America Latina e Asia Pacifico ed avendo chiuso negli ultimi cinque anni più di 600 deal per un valore superiore ai 20 miliardi di Euro.





- Equita K Finance** assiste l'imprenditore nello strutturare l'operazione di Private Equity:
- ≡ individua l'architettura ottimale dell'operazione
 - ≡ seleziona il fondo più adatto
 - ≡ realizza e conclude l'operazione curando in ogni fase gli interessi dell'imprenditore

- Equita K Finance** assiste i fondi di Private Equity:
- ≡ individua aziende target
 - ≡ individua *add-on acquisition*
 - ≡ gestisce mandati di vendita delle *portfolio company*





LA PRINCIPALE INVESTMENT BANK INDIPENDENTE IN ITALIA

Dal luglio 2020, Equita K Finance è parte del Gruppo Equita, il principale esperto dei mercati finanziari e l'investment bank indipendente leader in Italia, partner di riferimento per investitori, imprese e istituzioni finanziarie.

AREE DI BUSINESS



Con i suoi quasi 50 anni di esperienza alle spalle, il Gruppo Equita offre:

- ≡ Servizi di intermediazione, ricerca di qualità e soluzioni di investimento alternative a investitori domestici e internazionali
- ≡ Servizi di investment banking, soluzioni per la raccolta dei capitali e consulenza di qualità, aiutando i clienti a trovare investitori e supportare la loro crescita





EQUITA K FINANCE — **clairfield**

CAMPIDONICO
EREDI CAMPIDONICO

sold its EC Rete branch to

Retitalia

March 2024

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE — **clairfield**

EyeQ
OPTOMETRISTS

was sold to

EssilorLuxottica

January 2024

Clairfield Australia and Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE — **clairfield**

GM
LEATHER

made a minority investment in

CHIORINO
TECHNOLOGY

a company controlled by

ARCADIA SGR

January 2024

Equita K Finance (Clairfield Italy) acted as financial advisor to Arcadia in this transaction.

EQUITA K FINANCE — **clairfield**

SECNewgate
Insight. Communications. Advocacy.

backed by **THREE HILLS**

sold a majority stake to

INVESTCORP

December 2023

Equita K Finance (Clairfield Italy) and Equita SIM acted as financial advisor to the sellers.

EQUITA K FINANCE — **clairfield**

FONTANA GRUPPO
FASTENING THE FUTURE

through its division

fast trade
fixing business

acquired

INTERMETAL

November 2023

Equita K Finance (Clairfield Italy) and Clairfield France acted as financial advisors to the buyers in this transaction.

EQUITA K FINANCE — **clairfield**

NBM

sold 80% to

SNG

backed by

STAR CAPITAL
Società di Gestione del Risparmio S.p.A.

November 2023

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE — **clairfield**

VIP
AIR EMPLOYMENT

was sold to

MULTI-WING

backed by

ALTOR

October 2023

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE — **clairfield**

Tecnoplast
PENSIERO INFISSO

sold a majority stake to

DEA CAPITAL
Sviluppo Sostenibile

September 2023

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE — **clairfield**

ORS service s.r.l.
IMPIANTI E SERVIZI TECNOLOGICI

sold 70% to

CVA Smart Energy

a **CVA** company

September 2023

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE — **clairfield**

ROSA
SISTEMI

was sold to

TIMKEN

September 2023

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.



LOTRAS
sold 90% to
compagnia ferroviaria italiana
backed by
E2i
September 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

Epta
acquired
HEIFO
DIE PROFIS
September 2023
Equita K Finance (Clairfield Italy) and Clairfield Germany acted as financial advisors to the buyers in this transaction.

plast.met
was sold to
DECORLUXE
backed by
ethica
global investments
July 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

SOTRALU
GROUP
Bridgpoint company
acquired
F.R. Accessories
July 2023
Equita K Finance (Clairfield Italy) and Clairfield France acted as financial advisors to the buyer in this transaction.

ASO | H&P
Euro 23,000,000
long term facility
to foster growth
July 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to ASO H&P

CLESSIDRA
Private Equity SGR
acquired
EVERTON
Tea House
Taste of Nature
from
COP Cronos Capital Partners and other shareholders
May 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

CSO Pharmitalia
Contract Sales Organization
sold
EDU/COM
inspiring healththinking
to
IQVIA
April 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to CSO Pharmitalia shareholders in this transaction.

CONSILIUM
PRIVATE EQUITY
acquired a majority stake of
Fonderia Boccacci
passion for innovation
April 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

portfolio company of
CUSTOMS SUPPORT
CASTIK CAPITAL
bought
errek
March 2023
Equita K Finance (Clairfield Italy) and Clairfield Germany acted as financial advisors to the buyers in this transaction.

OPTOPLAST
sold 70% to
STAR CAPITAL
Società di Gestione del Risparmio SpA
January 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

CALEFFI
LA CASA DEI SOGNI
acquired 30% of
Mirabello CARRARA
January 2023
Equita K Finance (Clairfield Italy) issued a fairness opinion to the Board of Caleffi

gemini Rx
sold 100% to
SIMA ITA
January 2023
Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.



Equita K Finance — **clairfield**

EP
Elevation Technologies

— sold 75% to —

riello investimenti
Partners Sgr

January 2023

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

Equita K Finance — **clairfield**

adesso

— bought 100% of —

webscience

December 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction

Equita K Finance — **clairfield**

Equita K Finance

— advised —

e-novia

— on the capital raising, private placement and listing —

December 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to e-Novia Spa in this transaction

Equita K Finance — **clairfield**

Sudoku Srl

— was sold to —

Keesing

— a portfolio company of BE PARTNERS —

November 2022

Equita K Finance (Clairfield Italy) and Clairfield Netherlands acted as financial advisors to the sellers in this transaction

Equita K Finance — **clairfield**

vega

— sold its company branch LEVANTE to —

AMEGAS

— a company of the group —

EnerGas

October 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

Equita K Finance — **clairfield**

CUSTOMS SUPPORT

— portfolio company of —

CASTIK CAPITAL

— bought —

M.C.S. srl
MEDITERRANEAN
CUSTOMS SERVICES

September 2022

Equita K Finance (Clairfield Italy) and Clairfield Germany acted as financial advisor to the buyers in this transaction.

Equita K Finance — **clairfield**

Sirti
a company backed by

BILLABSTONE and **KKR**

— sold —

Sirti
E/ERGIA

— to —

MUTARES

September 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to Sirti in this transaction.

Equita K Finance — **clairfield**

AMBIENTA
Environmental Investments

— bought —

calpeda

— that will be part of Wateralia the company controlling also —

caprari
pumping power

July 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

Equita K Finance — **clairfield**

negma
GROUP

— and —

FUTUROALL'IMPRESA

— invested in —

FIDIA

July 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to Fidia in this transaction.

Equita K Finance — **clairfield**

Tollegno 1900

— sold its yarn division to —

INDORAMA
VENTURES

July 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

Equita K Finance — **clairfield**

— A majority stake of —

SALICE

— was sold to —

COBEPA

June 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

Equita K Finance — **clairfield**

Famar
ABBIGLIAMENTO

— sold a majority stake to —

HMODA
Holding Moda

May 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction



B&T Holding

Public Voluntary Tender Offer on

March 2022

Equita K Finance (Clairfield Italy) acted in this transaction as financial advisor to the Offerer jointly with Equita SIM

O.C.E.
ENJOY THE GARDEN

was sold to

February 2022

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

b&t

agreed to sell

BEST SURFACE

to

LAMINAM
SUPERIOR NATURAL SURFACES

portfolio company of Alpha

December 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

CUSTOMS SUPPORT

portfolio company of CASTIK CAPITAL

bought

MOLLICAS S.r.l. MACC S.r.l.

December 2021

Equita K Finance (Clairfield Italy) and Clairfield Germany acted as financial advisor to the buyers in this transaction

Aurora

owner of **rsc**
BEHIND A SAFER WORLD

agreed to sell to

CY4 GATE
ELECTRONICA GROUP

December 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

IVELA

was sold to

STAR CAPITAL
Società di Gestione del Risparmio SpA

December 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

LIMONTA | 1893

sold 25% to

T.I.P.
TAMBURI INVESTMENT PARTNERS S.P.A.

December 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

VERTIS SGR
Private Equity & Venture Capital

and the other shareholders sold

selematic
AUTOMATIC PACKING SYSTEMS

to

Mandarin Capital Partners

November 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction

BH Srl
holding company

bought 40% of

IVAR
HYDRONIC COMPONENTS & SYSTEMS

from

BEGETUBE

reaching 90%

November 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

METRA

bought 100% of

RUSTICI
Quality makes the difference

September 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

Camicissima
MILANO SINCE 1931

bought

NARACAMICIE

June 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

SERNAV
1989/2019.Thirty

was sold to

CUSTOMS SUPPORT **CASTIK CAPITAL**

portfolio company of

June 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.



EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

backed by

Aksia group

bought a majority stake of

May 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

backed by

Aksia group

bought 100% of

May 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

backed by

sold a majority stake to

May 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

sold a majority stake to

April 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

acquired 100% of

March 2021

Equita K Finance (Clairfield Italy) and Orbis Partners acted as financial advisor to the buyers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

sold a majority stake to

leading to the incorporation of Wateralia

February 2021

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

a portfolio company of

acquired

December 2020

Equita K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

sold a majority stake to

and other private investors

December 2020

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

was sold to

November 2020

Equita K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

was sold to

November 2020

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

was sold to

September 2020

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

EQUITA K FINANCE **CLAIRFIELD INTERNATIONAL**

was sold to

September 2020

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.



K FINANCE July 2020

The shareholders of



sold their 100% stake to



K Finance (Clairfield Italy) acted as financial advisor to the shareholders of Vittoria Group in this transaction.

K FINANCE July 2020

IGI SGR SpA
PRIVATE EQUITY
and the management

sold 100% of



to



K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE May 2020

The minority shareholders of



sold their stake to



reinvesting with



and other managers in the acquisition of Namirial

K Finance (Clairfield Italy) acted as financial advisor to the minority shareholders of 2CSolution in this transaction.

K FINANCE April 2020



HIGH FIDELITY SPARE PARTS

sold a majority stake to




K Finance (Clairfield Italy) acted as financial advisor to the seller in this transaction.

K FINANCE March 2020

VIRGINIO CASSINA SRL

bought a minority stake of



K Finance (Clairfield Italy) acted as financial advisor to the buyer in this transaction.

K FINANCE February 2020



Euro 30,000,000
long term facility

K Finance (Clairfield Italy) acted as financial advisor to SITI B&T.

K FINANCE January 2020

GRADIENTE SGR FIRME SPA

sold



to



K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE January 2020

KINGSBURY LUXEMBOURG

sold a majority stake of



BY DESIGN

to



K Finance (Clairfield Italy) acted as financial advisor to Negri Bossi in this transaction.

K FINANCE January 2020



bought a majority stake of



K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

K FINANCE December 2019

ECRM Holding

sold a majority stake of



POWERING BRANDED CURRENCY

to



K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE September 2019



sold a majority stake to



K Finance (Clairfield Italy) acted as financial advisor to the seller in this transaction.

K FINANCE August 2019



sold its business unit to



K Finance (Clairfield Italy) acted as financial advisor to the seller in this transaction.



K FINANCE July 2019 **CLAIRFIELD INTERNATIONAL**

Zambon 1900

bought

BREATH THERAPEUTICS

from

SOFINNOVA PARTNERS FOR LIFE Gimv HEALTHCARE

K Finance (Clairfield Italy) acted as financial advisor to the management of the buyers in this transaction.

K FINANCE July 2019 **CLAIRFIELD INTERNATIONAL**

rototech group

was sold to

- INDUSTRY 4.0 FUND -
QUADRIVIO GROUP

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE June 2019 **CLAIRFIELD INTERNATIONAL**

JACCHI a company of **sonepar italia**

acquired

DEMO ELETTRO SOLUZIONI

K Finance (Clairfield Italy) acted as financial advisor to the buyer in this transaction.

K FINANCE February 2019 **CLAIRFIELD INTERNATIONAL**

GSS leading customer services

was sold to

COVISIAN reinventing bpc

backed by

Aksia group

Clairfield Spain and K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE January 2019 **CLAIRFIELD INTERNATIONAL**

LIMONTA SPORT

was sold to

sports & leisure GROUP

backed by

CHEQUERS CAPITAL

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE October 2018 **CLAIRFIELD INTERNATIONAL**

STAR CAPITAL Società di Gestione del Risparmio SpA and the other shareholders

sold

OGT OLIVETTO GLASS TECHNOLOGIES

to

CNG 中玻 China Glass Holdings Limited

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE October 2018 **CLAIRFIELD INTERNATIONAL**

STAR CAPITAL Società di Gestione del Risparmio SpA and the founders

sold

Sig sistemi di Packaging innovativi

to

ethica global INVESTMENTS

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE October 2018 **CLAIRFIELD INTERNATIONAL**

FIMO

backed by

IGI SGR SpA PRIVATE EQUITY

bought

DCE we know your needs

K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

K FINANCE August 2018 **CLAIRFIELD INTERNATIONAL**

DF FARINA PRESSE Linea completa per lo stampaggio a caldo

was sold to

SCHULER Member of the ANDRITZ GROUP

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE August 2018 **CLAIRFIELD INTERNATIONAL**

CONVERT

was sold to

valmont

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE July 2018 **CLAIRFIELD INTERNATIONAL**

openjobmetis

bought 70% of

HC Human Connections

K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

K FINANCE July 2018 **CLAIRFIELD INTERNATIONAL**

icP 1924

was sold to

CARTIERA DELL'ADDA

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.



K FINANCE July 2018 **CLAIRFIELD INTERNATIONAL**

PANINIDURINI

was sold to a pool of private investors led by **ASTRACO** and supported through a mezzanine by **FONDO IMPRESA ITALIA** managed by **riello investment Partners Sgr**

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE June 2018 **CLAIRFIELD INTERNATIONAL**

EDIF

sold its Puglia business to **sonepar Italia**

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE June 2018 **CLAIRFIELD INTERNATIONAL**

openjobmetis AGENZIA PER IL LAVORO

bought 100% of Coverclip Srl, owner of the brand **MERITOCRAZY** from **W united ventures** and other shareholders

K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.

K FINANCE February 2018 **CLAIRFIELD INTERNATIONAL**

CHIORINO TECHNOLOGY

was sold to **ARCADIA SCR**

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE December 2017 **CLAIRFIELD INTERNATIONAL**

FIMO

backed by **IGI SGR SpA PRIVATE EQUITY** bought **Polyform**

K Finance (Clairfield Italy) and Clairfield France acted as financial advisors to the buyers in this transaction.

K FINANCE September 2017 **CLAIRFIELD INTERNATIONAL**

a majority stake of **DS DATA SYSTEMS Ltd** owner of the software **KonaKart** Enterprise Java eCommerce was acquired by **ZUCCHETTI** IL SOFTWARE CHE CREA SUCCESSO

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE June 2017 **CLAIRFIELD INTERNATIONAL**

Veronagest

sold 7 wind parks (282MW) to **F2i Fondi italiani per le infrastrutture**

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE May 2017 **CLAIRFIELD INTERNATIONAL**

ERSEL GESTIONE DI PATRIMONI DEL 1830 and the founders sold **SICMEMOTORI** to **ORANGE1 HOLDING**

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE May 2017 **CLAIRFIELD INTERNATIONAL**

Italglobal Partners sold **C/CMi** to **SH-ABC** Guangdong SACA Precision Manufacturing Co.

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE May 2017 **CLAIRFIELD INTERNATIONAL**

B810 bought **digicom** Your strategic Partner

K Finance (Clairfield Italy) acted as financial advisor to B810 in this transaction.

K FINANCE April 2017 **CLAIRFIELD INTERNATIONAL**

ATOP was sold to **IMA Sustain Ability** and **Charme Capital Partners**

K Finance (Clairfield Italy) acted as financial advisor to Atop in this transaction.

K FINANCE March 2017 **CLAIRFIELD INTERNATIONAL**

IMR INDUSTRIES and **simest** gruppo edp bought **Industrialesud** Automazione e Controllo Sistemi Lineari

K Finance (Clairfield Italy) acted as financial advisor to IMR in this transaction.



K FINANCE December 2016

DROMOS HOLDING

sold

tholos

to

Eletra Investimenti SpA

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE October 2016

Ravaglioli

Sa.Mi.Ro Group sold Ravaglioli Group to

DOVER

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE September 2016

Aksia group

sold

SAFETY JOLLY FOOTWEAR

to

Robusto

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE June 2016

ACS DOBFAR Spa

Euro 175,000,000

Syndicated Term Loan Facilities

K Finance (Clairfield Italy) acted as financial advisor to ACS Dobfar.

K FINANCE April 2016

WISH DAYS

owner of the brand

EMOZIONE3

Contiene felicità.

was sold to

smartbox GROUP

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE January 2016

Groupe RG

backed by

ABENEX CAPITAL

bought

AMonferrato

K Finance (Clairfield Italy) and Clairfield France acted as financial advisors to the buyers in this transaction.

K FINANCE January 2016

fiac

AIR COMPRESSORS

was sold to

Atlas Copco

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE November 2015

Safil

since 1934

and

GTI

were sold to

südwollgroup

K Finance (Clairfield Italy) and Clairfield Germany acted as financial advisors to the sellers in this transaction.

K FINANCE November 2015

ONE EXPRESS

sold a minority stake to 20 of its member companies

K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.

K FINANCE October 2015

ROLLON

LinearEvolution

backed by

CHEQUERS CAPITAL and **IGI SGR SpA**

has bought 100% of

HEGRA LinearEvolution

K Finance (Clairfield Italy) and Clairfield Germany acted as financial advisors to the buyers in this transaction.

K FINANCE October 2015

raccortubi group

acquired

Norsk Alloys Ltd

K Finance (Clairfield Italy) and Orbis Partners (Clairfield UK) acted as financial advisors to the buyers in this transaction.

K FINANCE July 2015

SAVINO DEL BENE

Global Logistics and Forwarding Company

Euro 165,000,000

Syndicated Term Loan Facility

K Finance (Clairfield Italy) acted as financial advisor to Savino Del Bene S.p.A.



<p>K FINANCE December 2014</p> <p>STAR CAPITAL Specialty of Outdoor Ad Equipment SpA</p> <p>has sold</p> <p>VEICERAMICI special products for the ceramic industry</p> <p>to</p> <p>FERRO</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE December 2014</p> <p>STAR CAPITAL Specialty of Outdoor Ad Equipment SpA</p> <p>has sold</p> <p>saet group</p> <p>to</p> <p>ParkOhio</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE December 2014</p> <p>raccortubi group</p> <p>has sold a minority stake to</p> <p>SYNERGO</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE December 2014</p> <p>raccortubi group</p> <p>has acquired</p> <p>PETROL RACCORD</p> <p>acted as financial advisor to the buyers in this</p>	<p>K FINANCE November 2014</p> <p>automa</p> <p>has sold all activities related to production of injection stretch blow moulding (ISBM) equipment to</p> <p>SIPA</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE November 2014</p> <p>automa</p> <p>has sold all activities related to production of extrusion blow moulding machines (RDFE) to</p> <p>OVERENGINEERING S.R.L.</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE November 2014</p> <p>automa</p> <p>has sold its service division to</p> <p>AMS ASSET MANAGEMENT SERVICE</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE September 2014</p> <p>IDANNI</p> <p>has debt restructuring</p> <p>MONTE DEI PASCHI DI SIENA Banca Popolare di Vicenza</p> <p>UBI Banca</p> <p>acted as financial advisor and negotiated the restructuring with MPS, Banca Popolare di</p>	<p>K FINANCE July 2014</p> <p>Drorys SECURITIES</p> <p>acted as financial advisor in this transaction.</p>
<p>K FINANCE July 2014</p> <p>Bidvest</p> <p>has acquired a majority stake of</p> <p>DAC eccellenza per la ristorazione</p> <p>acted as financial advisor to the buyers in this</p>	<p>K FINANCE June 2014</p> <p>IMR INDUSTRIES</p> <p>has bought 100% of</p> <p>FR BATZ</p> <p>acted as financial advisor and Clairfield Germany acted as financial advisors to the buyers in this</p>	<p>K FINANCE April 2014</p> <p>DEI NEW ENERGY</p> <p>has been acquired by</p> <p>elfi Elettrodomestici Italia</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE February 2014</p> <p>Lediberg</p> <p>has been acquired by a pool of investors under a debt restructuring procedure</p> <p>SOMMER INDUSTRIELACKIERUNG</p> <p>acted as financial advisor to the Investors and Lediberg in this</p>	<p>K FINANCE February 2014</p> <p>IMR INDUSTRIES</p> <p>has bought 100% of</p> <p>SOMMER INDUSTRIELACKIERUNG</p> <p>acted as financial advisor and Clairfield Germany acted as financial advisors to the buyers in this</p>	<p>K FINANCE January 2014</p> <p>OSTP</p> <p>has sold its threaded fittings Business (THF) to</p> <p>NORDS</p> <p>SH Suomen Haponkestävät Sit Trade Oy</p> <p>to the family group of Mr. Dan Johansson, Operational</p> <p>acted as financial advisors to the</p>	<p>K FINANCE December 2013</p> <p>THALES</p> <p>has sold 100% of its Italian S&P Division to</p> <p>Amaris</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE December 2013</p> <p>Lediberg</p> <p>has been sold by</p> <p>SYNERGO</p> <p>to</p> <p>Iris Fund (Lebanon)</p> <p>acted as financial advisor to Lediberg in this</p>	<p>K FINANCE December 2013</p> <p>FERRARINI</p> <p>has sold 100% of its Polish operations in Katowice to</p> <p>abp Food Group</p> <p>acted as financial advisor to the sellers in this</p>
<p>K FINANCE September 2013</p> <p>ROMI</p> <p>has sold the business</p> <p>SANDRETTO TECHNOLOGY FOR 3D LIFE</p> <p>to a pool of Italian entrepreneurs</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE September 2013</p> <p>CONSORZIO assoutility ENERGIA PER LE IMPRESSE</p> <p>has sold</p> <p>AXOPOWER L'energia sempre a te</p> <p>to</p> <p>AMBROSIANA ENERGIA</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE July 2013</p> <p>BONETTI Quality Valves & Level Gauges</p> <p>has sold 100% to</p> <p>WAAREE</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE July 2013</p> <p>autoneum</p> <p>has sold 100% of</p> <p>Autoneum Italy</p> <p>to</p> <p>mutares.</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE April 2013</p> <p>MARSILLI</p> <p>has sold a minority stake to</p> <p>FONDO ITALIANO D'INVESTIMENTO</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE July 2012</p> <p>DMM RECYCLING TECHNOLOGY</p> <p>has sold a majority stake to</p> <p>Sogetras Società per Azioni</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE June 2012</p> <p>BITOLEA SPA</p> <p>has sold a majority stake to</p> <p>CLESSIDRA</p> <p>acted as financial advisor to the sellers in this</p>	<p>K FINANCE April 2012</p> <p>dt</p> <p>DT - Vihykäina a strojina AS</p> <p>has bought 100% of</p> <p>LUCCHINI Bari Fonderie Meridionali</p> <p>acted as financial advisor to the buyers in this</p>	<p>K FINANCE January 2012</p> <p>ROMI</p> <p>has bought</p> <p>BURKHARDT WEBER</p> <p>from</p> <p>gruppo riello sistemi</p> <p>acted as financial advisor to the buyers in this</p>

<p>K FINANCE October 2011</p> <p>MBO the managers of</p> <p>S.T.E. S.r.l. UNINOMIALE servizi tecnologia per il design</p> <p>have bought the company from</p> <p>enertech Energie per il risparmio</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE September 2011</p> <p>TRINOXIA has bought a minority stake of</p> <p>OSTP AB a division of</p> <p>OUTO KUMPU</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE September 2011</p> <p>ARETE has bought</p> <p>O.C.E.M.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE July 2011</p> <p>CASSINA has sold</p> <p>FUSTIPLAST to</p> <p>GREIF</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE May 2011</p> <p>MBO the managers of</p> <p>SEDOC DIGITAL GROUP</p> <p>have bought the company from</p> <p>MARIELLA BURANI FASHION GROUP</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE May 2011</p> <p>olivotto INDUSTRIES has sold</p> <p>olivotto AT&S LYNCH LINDNER OLIVOTTO GLASS TECHNOLOGIES</p> <p>to</p> <p>STAR CAPITAL Servizi di Gestione del Risparmio S.p.A.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE March 2011</p> <p>GDM Holding S.p.A.</p> <p>Euro 21,000,000 Medium Term Loan</p> <p>K Finance (Clairfield Italy) advised GDM and negotiated the loan.</p>	<p>K FINANCE December 2010</p> <p>VETRICERAMICI special products for the ceramic industry</p> <p>Euro 22,000,000 Debt Restructuring</p> <p>MPS CAPITAL SERVICES EFIBANCA</p> <p>K Finance (Clairfield Italy) advised Vettriceramici and negotiated the restructuring with MPS and Efibanca.</p>	<p>K FINANCE December 2010</p> <p>META SYSTEM</p> <p>Euro 23,000,000 Debt Restructuring</p> <p>K Finance (Clairfield Italy) advised Meta System and negotiated the restructuring.</p>
<p>K FINANCE December 2010</p> <p>FontanaArte has sold a majority stake to</p> <p>Nice</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE October 2010</p> <p>SALICE has bought a minority stake of</p> <p>Boroluzzi System</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE June 2010</p> <p>VISAM Vibratori</p> <p>MBO</p> <p>K Finance (Clairfield Italy) acted as advisor to the Company.</p>	<p>K FINANCE May 2010</p> <p>Safil since 1924</p> <p>has bought the business of</p> <p>FILATURA erredi</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE May 2010</p> <p>wise sgr wisefund funds</p> <p>has sold</p> <p>MAR/TER</p> <p>to</p> <p> Mid Industry Capital </p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE October 2009</p> <p>SACHMAN RAMBAUDI has sold</p> <p>RAMBAUDI</p> <p>to</p> <p>五福資產管理</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE November 2008</p> <p>Private Equity An AXA Investment Managers Company</p> <p>has sold</p> <p>DIPLOMATIC AUTOMAZIONE</p> <p>to</p> <p>CNO CNO INVESTMENTS</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE October 2008</p> <p>TAKER Self has bought a majority stake of</p> <p>ecoware solar solutions</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE October 2008</p> <p>GEMEAZCUSIN with the participation of</p> <p>BARCLAYS Private Equity</p> <p>has bought</p> <p>QUA.SER Srl</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>
<p>K FINANCE October 2008</p> <p>ESA SOFTWARE SOLUZIONI D'IMPRESA</p> <p>has sold a majority stake to</p> <p>Il Sole 24 ORE</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE September 2008</p> <p>RENAL € 18,800,000 20-year loan provided by</p> <p>FORTIS</p> <p>K Finance (Clairfield Italy) acted as advisor to the borrower and arranged the financing.</p>	<p>K FINANCE September 2008</p> <p>BLUE FOX has sold</p> <p>BLUE FOX Porini</p> <p>to</p> <p>300 Sessanta</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE March 2008</p> <p>CAPE NATIXIS Società di Gestione del Risparmio S.p.A.</p> <p>has sold</p> <p>SCHMID Italy</p> <p>to</p> <p>SIPAREX SIPAREX PRIVATE EQUITY</p> <p>acted as financial advisor to Cape-Natixis in this transaction.</p>	<p>K FINANCE January 2008</p> <p>ROSA has been sold to</p> <p>Aksia group Aksia Capital III Fund</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K FINANCE January 2008</p> <p>Private Equity An AXA Investment Managers Company</p> <p>has bought</p> <p>IDROMA</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE July 2007</p> <p>CAPE LIVE has bought 100% of</p> <p>SAMIA</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE July 2007</p> <p>STAR BRIDGE FUND managed by EPF SGR</p> <p>has bought</p> <p>mom STORE SOLUTIONS</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K FINANCE July 2007</p> <p>STAR SOCIAL RESPONSIBLE FUND managed by EPF SGR</p> <p>has sold</p> <p>VILLA LAURA</p> <p>to</p> <p>ITALCARE Srl (Mario Garofalo Group)</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>

<p>K K FINANCE</p> <p>May 2007</p> <p>FILEDA</p> <p>has been sold to</p> <p>ACT</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>April 2007</p> <p>Jolly plastic</p> <p>has been sold to</p> <p>MPC MPC MANIFATTURA PLASTICA S.R.L.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>October 2006</p> <p>STAR BRIDGE SOCIAL RESPONSIBLE FUND managed by EPF SGR</p> <p>has invested in</p> <p>VETRICERAMICI Special provider for the ceramic industry</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>July 2006</p> <p>TESMEC</p> <p>PREPS® 2006-1 Mezzanine Financing</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the company.</p>	<p>K K FINANCE</p> <p>July 2004</p> <p>cogeme set s.p.a. soluzioni & tecnologia</p> <p>PREPS® 2006-1 Mezzanine Financing</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the company.</p>	<p>K K FINANCE</p> <p>July 2006</p> <p>CAPE NATIXIS Società di Gestione del Risparmio S.p.A.</p> <p>has bought a majority stake of</p> <p>EUTOURIST SERV-SYSTEM S.P.A.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K K FINANCE</p> <p>April 2004</p> <p>has been bought by</p> <p>DELTA MED MEDICAL DEVICES</p> <p>a subsidiary of</p> <p>Alfimedica</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>March 2006</p> <p>SACHMAN</p> <p>RAMBAUDI</p> <p>Euro 7,690,000 Syndicated Term Loan Facility</p> <p>K Finance (Clairfield Italy) acted as mandated arranger.</p>	<p>K K FINANCE</p> <p>October 2005</p> <p>Safil since 1954</p> <p>has completed a Joint Venture agreement with</p> <p>FILATURA erredi</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>
<p>K K FINANCE</p> <p>August 2005</p> <p>FATON</p> <p>has sold its B2B2B subsidiary</p> <p>BRN</p> <p>to</p> <p>Astrid</p> <p>K Finance (Clairfield Italy) acted as financial advisor to Eaton SpA in this transaction.</p>	<p>K K FINANCE</p> <p>December 2004</p> <p>ICOS</p> <p>has sold a majority stake to</p> <p>INFLUENZA EQUITY INVESTMENTS</p> <p>and</p> <p>CAPE NATIXIS Private Equity Fund</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>December 2004</p> <p>DELTA MED MEDICAL DEVICES</p> <p>has sold a majority stake to</p> <p>CAPE NATIXIS Private Equity Fund</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>September 2004</p> <p>B&S PRIVATE EQUITY</p> <p>has bought</p> <p>TREI</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K K FINANCE</p> <p>June 2004</p> <p>BF&F holding</p> <p>has bought a majority stake of</p> <p>macron</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K K FINANCE</p> <p>May 2004</p> <p>CASAROLI</p> <p>and</p> <p>ZIGIOLI INVESTMENT MANAGEMENT</p> <p>have purchased</p> <p>DEI</p> <p>K Finance (Clairfield Italy) acted as sole advisor in this transaction.</p>	<p>K K FINANCE</p> <p>December 2003</p> <p>olivotto industries</p> <p>has sold a minority stake to the Private Equity fund</p> <p>CAPE NATIXIS Società di Gestione del Risparmio S.p.A.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>December 2003</p> <p>ARMAFIN</p> <p>holding of Sachman Group</p> <p>SACHMAN</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the company for a private placement.</p>	<p>K K FINANCE</p> <p>October 2003</p> <p>olivotto industries</p> <p>has bought</p> <p>ANTAS</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>
<p>K K FINANCE</p> <p>August 2002</p> <p>SACHMAN</p> <p>has bought 100% of</p> <p>RAMBAUDI INDUSTRIE S.p.A.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K K FINANCE</p> <p>July 2002</p> <p>AMISCO Avvicinamento storico</p> <p>has bought 85% of</p> <p>alfo abele avvicinamento abele s.r.l.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>	<p>K K FINANCE</p> <p>February 2002</p> <p>COMATROL</p> <p>has sold a minority stake and signed a joint venture agreement with</p> <p>SAUER DANFOSS</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>January 2002</p> <p>SACHMAN</p> <p>has sold a minority stake to</p> <p>B&S PRIVATE EQUITY GROUP B&S Electra Private Equity Group</p> <p>and</p> <p>INTERBANCA GESTIONE INVESTIMENTI SGR S.p.A. Interbanca Gestione Investimenti SGR S.p.A.</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>November 2001</p> <p>Garlex International spa</p> <p>has been sold to</p> <p>Lanificio Luigi Botto SpA</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>September 2000</p> <p>SACHMAN (Italy)</p> <p>MBO</p> <p>K Finance (Clairfield Italy) structured the deal.</p>	<p>K K FINANCE</p> <p>July 2000</p> <p>ICR ICR SpA (Italy)</p> <p>has signed a joint venture agreement with</p> <p>Hitchins (Singapore)</p> <p>K Finance (Clairfield Italy) acted as financial advisor to ICR in this transaction.</p>	<p>K K FINANCE</p> <p>December 1999</p> <p>Dimensione Moda FASHION FACTORY</p> <p>has sold a majority stake to</p> <p>MARIELLA BURANI FASHION GROUP</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the sellers in this transaction.</p>	<p>K K FINANCE</p> <p>September 1999</p> <p>ICR ICR SpA (Italy)</p> <p>has acquired a majority stake in</p> <p>BERVEN S.A. (Spain)</p> <p>K Finance (Clairfield Italy) acted as financial advisor to the buyers in this transaction.</p>



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